



Realty First Real Estate & Mortgage

Let's Calculate Your Commission!!

This scenario is based on an agent or loan officer closing \$100,000 commission for the year..

Gross: Gross commission = \$100,000

Net \$30,000 goes to your Broker
Traditional with no tax deduction savings to
70/30 split: you.

NET
w/Realty \$4,788 Broker Flat Fee (\$399 x 12 months)
First Real -\$1,188 Quality Control (\$99 x 12 closings)
Estate and -\$1,320 Risk Management (\$110 x 12 months)
Mortgage Of which you get a tax deduction of \$6108

\$92,704 total commission to YOU!!

Increased income in YOUR pocket: \$22,704 for the year

Contact Joe Crespillo for your confidential interview at 916-784-7653 or joe@realty1st.com